

Statement of Activity

NOPI, Inc.

January-December, 2024

DISTRIBUTION ACCOUNT	TOTAL
Income	
Contributions	0
Donor-Advised Funds	46,076.80
Grants	0
Corporate & foundation grants	1,216,910.79
Government Grants	837,511.52
Total for Grants	\$2,054,422.31
Individuals	224,764.46
Total for Contributions	\$2,325,263.57
Fiscal Sponsor Shared Cost Revenue	\$242,944.62
Fiscal Sponsorship Onboarding Revenue	2,554.31
Total for Fiscal Sponsor Shared Cost Revenue	\$245,498.93
Interest Received	18,114.27
Program Services	0
Event Revenue	3,405.66
Registration	24,645.50
Service Fees	0
Consulting & Technical Assistance	11,053.67
Discounts given	-1,500.00
Total for Service Fees	\$9,553.67
Sponsorships	101,112.84
Total for Program Services	\$138,717.67
Reimbursable Revenue	6,072.56
Total for Income	\$2,733,667.00
Cost of Goods Sold	
Cost of Goods Sold	2,532.75
Total for Cost of Goods Sold	\$2,532.75
Gross Profit	\$2,731,134.25
Expenses	
Bad Debt/ Uncollectible Pledges	5,363.41
Fiscal Sponsorship Admin Cost Expense	\$240,067.31
Fiscal Sponsorship Onboarding	1,800.00
Total for Fiscal Sponsorship Admin Cost Expense	\$241,867.31
Grant Distributions	41,403.43
Insurance	11,656.02
IT Expenses	\$62,086.02
Website	18,892.29
Total for IT Expenses	\$80,978.31
Marketing and engagement	26,721.72

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Occupancy, rent, utilities, and maintenance	0
Rent & Lease	62,124.57
Utilities	17,165.25
Total for Occupancy, rent, utilities, and maintenance	\$79,289.82
Office expenses	0
Bank Charges & Fees	1,544.61
Printing, publications, postage, and shipping	\$48.87
Postage & Shipping	565.82
Print	1,490.44
Total for Printing, publications, postage, and shipping	\$2,105.13
Total for Office expenses	\$3,649.74
Office Supplies & Software	6,126.55
Other Expenses	\$2,455.80
Awards and Honors	4,430.12
Car & Truck	59,327.10
Cost of Service	6,451.18
Event	195,964.37
Food & Beverage	72,365.99
Job Supplies	10,075.89
Purchases	112,158.56
Reimbursable Expenses	3,995.99
Sales Taxes Paid	646.51
Subscriptions & Dues	2,781.70
Taxes & Licenses	330.78
Total for Other Expenses	\$470,983.99
Payroll Expenses	\$7,416.69
Employee Benefits	0
Dental	1,157.10
Health Savings Account	4,571.32
Life Insurance	1,722.34
Long-Term Disability Insurance	1,422.81
Medical	32,220.50
Retirement	32,614.05
Total for Employee Benefits	\$73,708.12
HR	1,700.00
Taxes	77,806.29
Wages	986,096.37
Workers compensation	1,886.25
Total for Payroll Expenses	\$1,148,613.72
Professional Development & Conferences	18,382.06

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Professional fees and Contractors	0
Accounting	2,000.00
Contractors	464,896.30
Legal	15,118.94
Stipends	54,634.82
Total for Professional fees and Contractors	\$536,650.06
Travel	\$38,099.79
Airfare	1,546.04
Ground Transportation	1,067.09
Lodging	6,465.91
Meals & Entertainment	4,103.51
Parking	94.05
Total for Travel	\$51,376.39
Total for Expenses	\$2,723,062.53
Net Operating Income	\$8,071.72
Other Income	
In-Kind Contributions	0
Goods	400.00
Professional Services	5,541.65
Total for In-Kind Contributions	\$5,941.65
Late Fee Income	244.20
Program to Program Transfer	61.03
Total for Other Income	\$6,246.88
Other Expenses	
Net Other Income	\$6,246.88
Net Income	\$14,318.60